# **SCHEDULE 14A**

(RULE 14a-101)

**Information Required in Proxy Statement** 

# **Schedule 14A Information**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

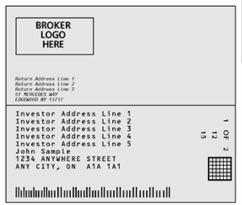
Filed	by the	e Registrant 🗵	Filed by a Party other than the Registrant □			
Chec	k the a	appropriate box:				
	Preli	minary Proxy Statement				
	Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))					
	Defin	nitive Proxy Statement				
X	Defin	nitive Additional Materials				
	Solic	citing Material Pursuant to Ru	e 14a-11(c) or Rule 14a-12			
			Norfolk Southern Corporation (Name of Registrant as Specified in Its Charter)			
			(Name of Person(s) Filing Proxy Statement if other than the Registrant)			
Payn	nent of	Filing Fee (Check the approp	riate box):			
X	No fe	No fee required.				
	Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.					
	(1)	Title of each class of securiti	es to which transaction applies:			
	(2)	Aggregate number of securit	ies to which transaction applies:			
	(3)	Per unit price or other under fee is calculated and state ho	ying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing wit was determined):			
	(4)	Proposed maximum aggrega	te value of transaction:			
	(5)	Total fee paid:				
	Fee p	paid previously with prelimina	ry materials.			
			offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid ling by registration statement number, or the form or schedule and the date of its filing.			

)	Form, schedule or registration statement No.:	
)	Filing party:	
I)	Date filed:	

# \*\*\* Exercise Your Right to Vote \*\*\*

### Important Notice Regarding the Availability of Proxy Materials for the Shareholder Meeting to Be Held on May 08, 2014

### NORFOLK SOUTHERN CORPORATION



### Meeting Information

Meeting Type: Annual Meeting For holders as of: February 27, 2014

Time: 8:30 AM EST Date: May 08, 2014

Location: Williamsburg Lodge Conference Center

310 South England Street Williamsburg, VA 23185

You are receiving this communication because you hold shares in the above named company.

This is not a ballot. You cannot use this notice to vote these shares. This communication presents only an overview of the more complete proxy materials that are available to you on the Internet. You may view the proxy materials online at www.proxyvote.com or easily request a paper copy (see reverse side).

We encourage you to access and review all of the important information contained in the proxy materials before voting.

See the reverse side of this notice to obtain proxy materials and voting instructions.

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# Before You Vote -

How to Access the Proxy Materials

#### Proxy Materials Available to VIEW or RECEIVE:

1. Annual Report 2. Notice & Proxy Statement

How to View Online:

Have the information that is printed in the box marked by the arrow -> XXXXXXXXXXXX (located on the following page) and visit: www.proxyvote.com.

How to Request and Receive a PAPER or E-MAIL Copy:

If you want to receive a paper or e-mail copy of these documents, you must request one. There is NO charge for requesting a copy. Please choose one of the following methods to make your request:

1) BY INTERNET: www.proxyvote.com
2) BY TELEPHONE: 1-800-579-1639

3) BY E-MAIL\*: sendmaterial@proxyvote.com

If requesting materials by e-mail, please send a blank e-mail with the information that is printed in the box marked by the arrow  $\longrightarrow$  XXXX XXXX XXXX (located on the following page) in the subject line.

Requests, instructions and other inquiries sent to this e-mail address will NOT be forwarded to your investment advisor. Please make the request as instructed above on or before April 24, 2014 to facilitate timely delivery.

## — How To Vote —

### Please Choose One of the Following Voting Methods

Vote In Person: If you choose to vote these shares in person at the meeting, you must request a "legal proxy." To do so, please follow the instructions at www.proxyvote.com or request a paper copy of the materials, which will contain the appropriate instructions. Many shareholder meetings have attendance requirements including, but not limited to, the possession of an attendance ticket issued by the entity holding the meeting. Please check the meeting materials for any special requirements for meeting attendance.

Vote By Internet: To vote now by Internet, go to www.proxyvote.com. Have the information that is printed in the box marked by the arrow  $\rightarrow \boxed{\times \times \times \times \times \times \times \times \times}$  available and follow the instructions.

Vote By Mail: You can vote by mail by requesting a paper copy of the materials, which will include a voting instruction form.

### Voting items

The Board of Directors recommends you vote FOR the following proposal(s):

- Election of Directors
   Nominees
   Thomas D. Bell, Jr.
- 18 Erskine B. Bowles
- 10 Robert A. Bradway
- 1D Wesley G. Bush
- 1E Daniel A. Carp
- 1F Karen N. Horn 16 Steven F. Leer
- 1H Michael D. Lockhart

11 Amy E. Miles

R1.0.0.51160 1J Charles W. Moorman

1K Martin H. Nesbitt

1L James A. Squires

1M John R. Thompson

The Board of Directors recommends you vote FOR the following proposal(s):

- 2 The ratification of the appointment of KPMG LLP, independent registered public accounting firm, as Norfolk Southern's independent auditors for the year ending December 31, 2014.
- 3 Approval of executive compensation as disclosed in the proxy statement for the 2014 Annual Meeting of Stockholders.

The Board of Directors recommends you vote AGAINST the following proposal(s):

4 Stockholder proposal concerning an independent chairman of the board of directors.



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Voting items Continued

Reserved for Broadridge Internal Control Information

NOTE: Such other business as may properly come before the meeting or any adjournment thereof.

Voting Instructions

THIS SPACE RESERVED FOR LANGUAGE PERTAINING TO
BANKS AND BROKERS
AS REQUIRED BY THE NEW YORK STOCK EXCHANGE

THIS SPACE RESERVED FOR SIGNATURES IF APPLICABLE

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