## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities

Exchange Act of 1934 (Amendment No.)

$\checkmark$

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:		
	Preliminary Proxy Statement	
	CONFIDENTIAL, FOR USE OF THE COMMISSION ONLY (AS PERMITTED BY RULE 14a-6(e)(2))	
	Definitive Proxy Statement	
$\checkmark$	Definitive Additional Materials	
	Soliciting Material Under Rule 14a-12	

# **Norfolk Southern Corporation**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if Other than the Registrant)

Payment of Filing Fee (Check the appropriate box):		
$\mathbf{\Sigma}$	No fee required.	
	Fee paid previously with preliminary materials.	
	Fee computed on table in exhibit required by Item 25(b) per Exchange Act Rules 14a-6(i)(1) and 0-11.	

Your Vote Counts!

### NORFOLK SOUTHERN CORPORATION

2023 Annual Meeting of Shareholders Vote by May 10, 2023 11:59 PM EDT



NORFOLK SOUTHERN CORPORATION ATTN: RICHARD D. JOHNSON 650 W. PEACHTREE STREET, NW ATLANTA, GA 20208

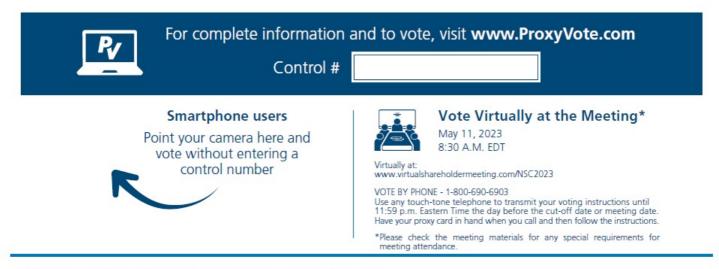
V09711-P87724

### You invested in NORFOLK SOUTHERN CORPORATION and it's time to vote!

You have the right to vote on proposals being presented at the Annual Meeting of Shareholders. This is an important notice regarding the availability of proxy material for the shareholder meeting to be held on May 11, 2023.

#### Get informed before you vote

View the Notice and Proxy Statement and Annual Report online OR you can receive a free paper or email copy of the material(s) by requesting prior to April 27, 2023. If you would like to request a copy of the material(s) for this and/or future shareholder meetings, you may (1) visit www.ProxyVote.com, (2) call 1-800-579-1639, or (3) send an email to sendmaterial@proxyvote.com. If sending an email, please include your control number (indicated below) in the subject line. Unless requested, you will not otherwise receive a paper or email copy.



\*Please check the meeting materials for any special requirements for meeting attendance.

## THIS IS NOT A VOTABLE BALLOT

This is an overview of the proposals being presented at the upcoming shareholder meeting. Please follow the instructions on the reverse side to vote these important matters.

Vo	ting Items	Board Recommend
1.	Election of Directors	19666633553
	Nominees:	
	1a. Thomas D. Bell, Jr.	Ser For
	1b. Mitchell E. Daniels, Jr.	Ser For
	1c. Marcela E. Donadio	S For
	1d. John C. Huffard, Jr.	Ser For
	1e. Christopher T. Jones	Ser For
	1f. Thomas C. Kelleher	Ser For
	1g. Steven F. Leer	S For
	1h. Michael D. Lockhart	Ser For
	1i. Amy E. Miles	Ser For
	1j. Claude Mongeau	Ser For
	1k. Jennifer F. Scanlon	Ser For
	11. Alan H. Shaw	Ser For
	1m. John R. Thompson	Ser For
2.	Ratification of the appointment of KPMG LLP, independent registered public accounting firm, as Norfolk Southern's independent auditors for the year ending December 31, 2023.	Ser For
3.	Approval of the advisory resolution on executive compensation, as disclosed in the proxy statement for the 2023 Annual Meeting of Shareholders.	Ser For
4.	Frequency of advisory resolution on executive compensation.	1 Year
5.	A shareholder proposal regarding street name and non-street name shareholders' rights to call a special meeting.	🕄 Against
NC	TE: In addition, in their discretion, the proxies are authorized to vote upon such other business as may properly come	

before the meeting.

Norfolk Southern is in the business of a better planet. Sign up for electronic delivery of future meeting materials. While voting on www.ProxyVote.com, be sure to click "Delivery Settings."

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